



Key Indices

	Prev Close	1D %	1W %	1M %	YTD %
DJIA	52177.7	1.1	1.8	0.2	8.6
S&P 500	7744.1	0.3	(0.3)	2.1	13.1
FTSE 100	10840.4	1.1	3.8	1.7	9.2
AS30	8840.4	(0.3)	0.2	(0.4)	(2.0)
CSI 300	4166.0	(1.2)	(3.3)	(7.0)	(10.0)
FSSTI	5403.5	(0.4)	(0.2)	(4.1)	16.3
HSCEI	8103.3	(1.0)	1.2	(1.3)	(9.1)
HSI	24062.7	(1.0)	1.2	(2.5)	(6.1)
JCI	5863.8	(1.3)	(2.8)	(8.9)	(32.2)
KLCI	1623.7	(0.2)	1.4	(3.3)	(3.4)
KOSPI	5554.2	(7.6)	(18.4)	(17.3)	31.8
Nikkei 225	64426.0	(4.9)	(8.0)	0.8	28.0
SET	1573.0	(0.2)	(0.7)	(0.7)	24.9
TWSE	46969.9	(3.4)	(5.7)	2.4	62.2
BDI	2545	(4.6)	(14.4)	(24.3)	35.6
CPO (RM/mt)	4461	1.4	3.0	(3.2)	13.4
Brent Crude (US\$/bbl)	106	(0.1)	1.6	(2.6)	74.1

Source: Bloomberg

Corporate Events

	Venue	Begin	Close
Virtual Sharing Session on Global Vegetable Oil Markets with S&P Global Energy	Singapore	19 Oct	19 Oct
Hybrid Small & Mid-Caps Corporate Day	Singapore	21 Oct	21 Oct

Top Stories

Small/Mid Cap Highlights | Astra Otoparts (AUTO IJ/NOT RATED/Rp3,340)

Page 2 →

- AUTO delivered strong 1H26 results, with revenue rising 13.2% yoy to Rp10.8t and net profit increasing 22.6% yoy to Rp1.2t. AUTO expects manufacturing growth to remain intact, while B2C expansion is projected to lift trading margins to 25-26%. AUTO targets 680-690 stores by end-26 and is pursuing a majority-stake acquisition. Its interim dividend rose 22.9% yoy to Rp72.52/share, with further payout increases expected upon M&A completion. BEV components offer long-term upside through relationships with BYD, VinFast and Geely.

Technical Analysis

Mayora Indah | MYOR IJ

Page 5 →

- Trading Buy Range: We have a technical Buy at Rp1,465, and take profit at Rp1,540.

Kalbe Farma | KLBF IJ

Page 5 →

- Trading Buy Range: We have a technical Buy at Rp785, and take profit at Rp820.

Disclaimer: In Traders' Corner, technical analysis is carried out purely based on charting patterns, price movements and trends, and is thus independent of the fundamental research views of our analysts. As a result, and from time to time, we may make a technical recommendation that is opposite to our fundamental BUY/HOLD/SELL rating.

Astra Otoparts (AUTO IJ)

Organic Growth And Potential M&A to Drive Expansion

Highlights

- **Store network target remains on track.** AUTO had 666 stores as of Jun 26 and targets to have 680-690 by end-26.
- **M&A to complement organic growth.** AUTO is pursuing the acquisition of a majority stake in a company operating across manufacturing and trading.
- **There should be continued dividend growth,** with interim 2026 DPS of Rp72.52 (+22.9% yoy), and payout upside on hold until the planned M&A is completed.

Analysis

- **Replacement market offers a larger and more recurring growth opportunity.** Indonesia's car population reached around 21m units in 2025, more than 25x annual new-car sales of around 800,000 units. Replacement demand is driven by the existing car parc and its maintenance needs, which makes it more recurring and more resilient through the cycle. As vehicles age and move out of warranty, owners increasingly shift to independent workshops and aftermarket parts, which widens the addressable market for Astra Otoparts' (AUTO) trading segment. While Auto2000 accounted for 41% of Toyota sales in 2025 (over 106,000 units) and services these vehicles under warranty, AUTO aims to capture them through Astra Otoservice once warranties expire. This lets the Astra group capture the full vehicle life cycle: from new-car sales and financing, to OEM components at production, to parts and servicing through the Shop & Drive and Astra Otoservice network.
- **Store network target remains on track.** AUTO operated 666 stores as of Jun 26, including 420 Shop & Drive and 45 Astra Otoservice outlets, and targets to have a total of 680-690 stores by end-26. AUTO adds 30-40 stores annually, with leased sites requiring two months of renovation, while greenfield Astra Otoservice outlets take 3-6 months to develop. Astra Otoservice offers periodic servicing at prices 30-50% below those of authorised workshops, targeting vehicles whose warranties have expired. AUTO plans to convert suitable Shop & Drive locations into larger outlets offering similar services. As the Astra Otoservice brand cannot be franchised, these larger outlets will retain the Shop & Drive name to preserve franchising opportunities. Store expansion is important for margin improvement, as B2C operations generate gross margins of above 30%, compared with the trading segment average of 24%. AUTO expects a growing retail contribution to gradually lift the trading gross margin towards 25-26%.
- **Organic growth complemented by M&A.** AUTO is targeting a sizeable M&A transaction, potentially involving a majority stake and funded through a combination of cash and bank loans. The target operates across manufacturing and trading and is expected to create synergies through products and distribution channels.

Key Financials

Year to 31 Dec (Rpb)	2021	2022	2023	2024	2025
Net turnover	15,152	18,580	18,649	19,074	19,907
EBITDA	671	1,470	1,693	1,606	1,822
Operating profit	149	943	1,172	1,048	1,239
Net profit (rep./act.)	611	1,327	1,842	2,034	2,205
Net profit (adj.)	611	1,327	1,842	2,034	2,205
EPS (Rp)	127.0	275.0	382.0	422.0	457.0
PE (x)	26.3	12.1	8.7	7.9	7.3
P/B (x)	1.5	1.3	1.2	1.1	1.0
EV/EBITDA (x)	20.3	9.3	8.0	8.5	7.5
Dividend yield (%)	1.5	3.3	5.1	5.7	6.9
Net margin (%)	4.0	7.1	9.9	10.7	11.1
Net debt/(cash) to equity (%)	(11.2)	(12.0)	(15.8)	(19.0)	(23.2)
Interest cover (x)	4.1	31.4	31.8	25.6	33.0
ROE (%)	5.8	11.6	14.6	14.7	14.7

Source: AUTO, Bloomberg, UOB Kay Hian

Analyst(s)

Willinoy Sitorus

willinoysitorus@kh.co.id
+6221 2993 3845

Alden Gabriel Lam

aldengabriel@kh.co.id
+6221 2993 3970

NOT RATED

Share Price	Rp3,340
Target Price	n.a.
Upside	n.a.

Stock Data

Sector	Consumer Discretionary
Bloomberg ticker	AUTO IJ
Shares issued (m)	4,820
Market cap (Rpb)	16,098
Market cap (US\$m)	897
3-mth avg daily t'over (US\$m)	0.6

Price Performance (%)

52-week high/low				Rp3,520/Rp2,230
1mth	3mth	6mth	1yr	YTD
0.6	28.0	27.0	36.9	24.2

Major Shareholders (%)

Astra International	80.0
---------------------	------

Balance Sheet Metrics

FY26 NAV/Share	n.a.
FY26 Net Debt/Share	n.a.

Price Chart



Source: Bloomberg

Company Description

Astra Otoparts manufactures and distributes a comprehensive range of automotive and motorcycle parts. The Company produces a wide range of forged, cast, electrical, rubber and plastic automotive parts, and (OEM) original equipment manufacturing. Astra Otoparts also produces replacement market automobile and motorcycles parts for local and foreign markets.

AUTO Stores Footprint



Source: AUTO, UOB Kay Hian

- **Strong 1H26 performance.** AUTO recorded 1H26 net profit of Rp1.2t (+22.6% yoy). Manufacturing revenue grew 11.6% yoy, driven by new Mitsubishi and Suzuki models, with supply commencing in 3Q25. Demand was also supported by Gran Max, which benefitted from government programmes such as the Free Nutritious Meals (MBG) programme and the Red and White Village Cooperatives (Kopdes) initiative. Gran Max now accounts for nearly 50% of Astra Daihatsu Motor's (ADM) production. Trading revenue grew 15.1% yoy, supported by growth across domestic distribution, exports and modern retail, alongside a recovery in purchasing power.
- **2026 earnings outlook remains intact.** AUTO expects manufacturing growth to remain strong in 2H26, with 3Q26 manufacturing revenue guided to grow by more than 20% yoy, supported by new models and improved 4W wholesale data in Jul-Sep 26. However, trading revenue growth is expected to slow to 5% in 2H26. Nevertheless, the trading gross margin, currently at 24%, is expected to gradually increase to 25-26% as the B2C channel, which generates margins above 30%, accounts for a larger share. For 2026, management guides for revenue of Rp21t-22t (+5-11% yoy) and net profit of around Rp2.3t-2.4t (+4-9% yoy).
- **Continued dividend growth.** AUTO declared an interim 2026 DPS of Rp72.52 (2.1% yield), up 22.9% yoy from Rp59 in 2025. The ex-date is 15 Oct 26 and payment will be on 26 Oct 26. Total DPS has risen every year from the 2020 trough of Rp15.1 to Rp288 in 2025. AUTO has raised the payout ratio in steps, from 40% to 45% and then 50%. Further increases are on hold for now, as AUTO is keeping cash for a sizeable M&A deal. An increase in payout ratio may be revisited once the deal is completed.
- **BEV remains a long-term opportunity.** Battery electric vehicle (BEV) components account for less than 1% of revenue, as most BEVs sold in Indonesia are still completely built up (CBU). New BEV customers include VinFast and BYD, with Geely to follow by year-end. AUTO currently supplies wheels and body plastics to Wuling and BYD, with BYD projects tied to upcoming models. AUTO has also launched a BEV auxiliary battery for the replacement market. Its Altro home charger, supplied to Toyota and Lexus, is now sold to consumers via Shopee, and AUTO is seeking a listing as a partner on PLN Mobile.

Valuation

- **AUTO trades at 6.8x 2026F PE**, above peers' average of 6.2x.

Peer Comparison

		Price	Market	3M Avg	PE		P/B		ROE	Div. Yield		Net
		14-Oct-26	Cap	Turnover	2026F	2027F	2026F	2027F	2026F	2026F	2027F	Gearing
Company	Ticker	(Rp)	(US\$m)	(US\$m)	(x)	(x)	(x)	(x)	(%)	(%)	(%)	(%)
Astra Otoparts	AUTO	3,380	905	0.6	6.8	6.1	1.0	0.9	13.7	6.7	7.3	(23.2)
Dharma Polimetel	DRMA	945	247	0.0	6.2	6.3	1.6	1.6	25.9	4.8	5.3	(10.7)
Selamat Sempurna	SMSM	1,685	539	0.2	n.a.	n.a.	2.0	2.0	17.8	n.a.	n.a.	(23.2)
Average					6.2	6.3	1.8	1.8	21.8	4.8	5.3	(9.3)

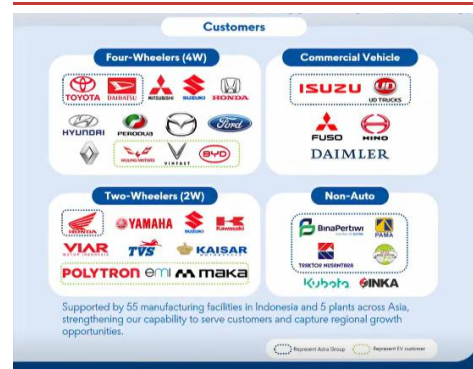
Source: Respective companies. Bloomberg. UOB Kay Hian

Revenue Mix



Source: AUTO, UOB Kay Hian

Manufacturing Business Customers



Source: AUTO, UOB Kay Hian

BEV Components



Source: AUTO, UOB Kay Hian

Profit & loss

Year to 31 Dec (Rpb)	2022	2023	2024	2025
Net turnover	18,580	18,649	19,074	19,907
EBITDA	1,470	1,693	1,606	1,822
Deprec. & amort.	526	521	558	583
EBIT	943	1,172	1,048	1,239
Total other non-operating income	818	1,180	1,482	1,438
Net interest income/(expense)	(30)	(37)	(41)	(38)
Pre-tax profit	1,731	2,315	2,489	2,640
Tax	(257)	(302)	(306)	(292)
Minorities	(148)	(170)	(149)	(143)
Net profit	1,327	1,842	2,034	2,205

Cash Flow

Year to 31 Dec (Rpb)	2022	2023	2024	2025
Operating	996	2,192	2,227	2,569
Pre-tax profit	1,731	2,315	2,489	2,640
Tax	(257)	(302)	(306)	(292)
Deprec. & amort.	526	521	558	583
Working capital changes	(887)	412	1	(109)
Non-cash items	(118)	(753)	(515)	(252)
Investing	(394)	(666)	(356)	(529)
Capex (growth)	(352)	(528)	(545)	(506)
Investments	4	1	76	1
Others	(47)	(139)	113	(25)
Financing	(365)	(857)	(1,001)	(1,123)
Dividend payments	(299)	(617)	(911)	(925)
Issue of shares	0	0	0	0
Proceeds from borrowings	(10)	44	60	119
Loan repayment	(56)	(168)	(147)	(94)
Others/interest paid	(0)	(116)	(3)	(223)
Net cash inflow (outflow)	236	669	870	917
Beginning cash & cash equivalent	1,837	2,074	2,743	3,613
Ending cash & cash equivalent	2,074	2,743	3,613	4,530

Balance Sheet

Year to 31 Dec (Rpb)	2022	2023	2024	2025
Fixed assets	3,194	3,245	3,388	3,401
Other LT assets	7,501	8,410	8,758	9,240
Cash/ST investment	2,074	2,743	3,613	4,530
Other current assets	5,752	5,214	5,271	5,444
Total assets	18,521	19,613	21,030	22,615
ST debt	503	415	548	400
Other current liabilities	4,149	3,921	3,934	4,123
LT debt	2	31	107	197
Other LT liabilities	816	706	853	931
Shareholders' equity	11,933	13,333	14,372	15,688
Minority interest	1,118	1,206	1,216	1,276
Total liabilities & equity	18,521	19,613	21,030	22,615

Key Metric

Year to 31 Dec (%)	2022	2023	2024	2025
Profitability				
EBITDA margin	7.9	9.1	8.4	9.2
Pre-tax margin	9.3	12.4	13.1	13.3
Net margin	7.1	9.9	10.7	11.1
ROA	7.5	9.7	10.0	10.1
ROE	11.6	14.6	14.7	14.7
Growth				
Turnover	22.6	0.4	2.3	4.4
EBITDA	119.0	15.2	(5.2)	13.5
Pre-tax profit	129.2	33.7	7.5	6.0
Net profit	117.0	38.9	10.4	8.4
Net profit (adj.)	117.0	38.9	10.4	8.4
EPS	116.5	38.9	10.5	8.3
Leverage				
Debt to total capital	3.7	3.0	4.0	3.4
Debt to equity	3.9	3.1	4.2	3.5
Net debt/(cash) to equity	(12.0)	(15.8)	(19.0)	(23.2)
Interest cover (x)	31.4	31.8	25.6	33.0

Technical Analysis

Analyst(s)

Maskun Ramli, CFTE

maskunramli@kh.co.id

+6221 2993 3915



Mayora Indah

MYOR IJ

Technical BUY with 5% potential return

Resistance: Rp1,540, Rp1,605
Support: Rp1,415, Rp1,355
Stop-loss: Rp1,410

Share price closed higher and formed a neutral candlestick. Price advanced with better momentum and higher trading volume; hence, we expect more rallies to take place and challenge the resistance at Rp1,540 and Rp1,605. Technical indicator RSI is sloping upwards and has moved back above its midline, while the MACD has just given a bullish signal. Buy at Rp1,465 and take profit at Rp1,540.

Approximate timeframe: 2-4 weeks.

Our institutional research has a fundamental BUY and target price of Rp2,580.



Kalbe Farma

KLBF IJ

Technical BUY with 4.5% potential return

Resistance: Rp800, Rp825
Support: Rp750, Rp730
Stop-loss: Rp745

Share price closed slightly higher and formed a neutral candlestick. Momentum remains positive; hence, we see potential for more rallies ahead and challenge the resistance at Rp800 and Rp825. Technical indicator RSI is sloping upwards and is above its midline, while the MACD remains on a bullish crossover. Buy at Rp785 and take profit at Rp820.

Approximate timeframe: 2-4 weeks.

Our institutional research has a fundamental BUY and target price of Rp1,100.

IMPORTANT NOTICE - DISCLOSURES AND DISCLAIMERS

This report is provided subject to various disclosures and disclaimers (the "Disclosures / Disclaimers") which form an integral part of this report and are available at [this link](#) or by scanning the QR code below:



The Disclosures / Disclaimers contain important information, including without limitation, (a) exclusions of liability, (b) confidentiality obligations, (c) restrictions on publication, circulation, reproduction, distribution and use of the report, (d) potential conflicts of interest, and (e) disclosures and requirements specific to recipients in the United States and other applicable jurisdictions.

Specifically, this report is intended for general circulation and informational purposes only and does not take into account the specific investment objectives, financial situation, or particular needs of any individual person. It is not intended to constitute personal investment advice or a recommendation to buy or sell any investment product or security. You should independently evaluate the information and, where necessary, seek advice from a qualified financial adviser regarding the suitability of any investment, taking into account your specific objectives, financial situation and needs, before making any investment decision. Analyst certifications required under applicable regulations, including SEC Regulation AC (where relevant), are included in this report.

Recipients of this report must carefully read, review and understand the full Disclosures / Disclaimers before using or relying on any information in this report. By accessing, receiving or using this report, you acknowledge and confirm that you have read, understood, accepted and agreed to be bound by the Disclosures / Disclaimers (as may be amended or updated from time to time) in full."